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INFORMATION ITEM MEMORANDUM

Date : 10 July 2023

MFMA SECTION 87(11): NTINGA'S BUDGET IMPLEMENTATION REPORT FOR FOURTH QUARTER ENDING 30 JUNE 2023

1. PURPOSE:

- [1.1] The purpose of this memorandum is to submit Ntinga's 2022/2023 financial year budget implementation report for the Fourth Quarter ending 30 June 2023 in compliance with sections 87(11, 12, 13 & 14) of the Municipal Finance Management Act (Act No. 56 of 2003).
- [1.2] Sections 87(11), 87(12), 87(13) & 87(14) of the Municipal Finance Management Act (Act No. 56 of 2003) states that:-

The Accounting Officer of a municipal entity must by not later than seven working days after the end of each month submit to the Accounting Officer of the parent municipality a statement in the prescribed format on the state of the entity's budget, reflecting the following particulars for that month and for the financial year up to the end of that month:

- (a) Actual revenue, per revenue source;
- (b) Actual borrowings;
- (c) Actual expenditure;
- (d) Actual capital expenditure;
- (e) The amount of any allocations received;
- (f) Actual expenditure on those allocations, excluding expenditure on allocations exempted by the annual Division of Revenue Act from compliance with this paragraph; and

- (g) When necessary, an explanation of:-
 - (i) Any material variances from the entity's projected revenue by source, and from the entity's expenditure projections;
 - (ii) Any material variances from the service delivery agreement and the business plan; and
 - (iii) Any remedial or corrective steps taken or to be taken to ensure that projected revenue and expenditure remain within the entity's approved budget.

The statement must include a projection of revenue and expenditure for the rest of the financial year, and any revisions from initial projections.

The amounts reflected in the statements must in each case be compared with the corresponding amounts budgeted for in the entity's approved budget.

The statement to the accounting officer of the municipality must be in the format of a signed document and in electronic format.

2. SUMMARY:

The Board of Directors of a Municipal Entity must play an oversight role over its municipal entity by monitoring and ensuring that the Municipal Entity reports to parent municipality on all revenue, borrowings, expenditure incurred and any allocations received by that Municipal Entity. This report relates to the Fourth Quarter ending 30 June 2023.

2.1. DISCUSSIONS

2.1.1. The table below presents **revenue by source and expenditure by type**:

	2021/2022	2021/2022							
	Audited Outcomes	Original Budget	Adjusted Budget	Q4 Actual	Q4 Budget	Q4 Variance Amount	Q4 23 Variance %	Year to Date Actual	Year to Date Budget
	R	R		R	R	R	R	R	
Revenue By Source									
Al attain Days and	D 10 000 701	00 740 445	10 107 155 10	0.045.047	0.075.400	220.450	440/	44 000 404	40 407 455
Abattoir Revenue	R 12,963,761	23,713,445		2,645,317	2,975,469			11,008,461	18,137,155
Adam Kok Farms	R 243,380	, , ,		1,591,372	2,335,284	743,912	32%	1,842,103	3,848,284
Water Services Revenue	R 670,824	0	0,:0=,:00::0	0	U	00.450	100%	0	6,192,800
Kei Fresh Produce Market (KFPM) F	R 545,683	, ,	·	60,091	80,243	20,152	25%	318,298	
ORTDM Grant - Operations and sta		49,553,214		13,031,474	13,031,474	0	0%	49,553,214	49,553,214
Consultancy fees	R 0	, ,		0	0	0	0%	0	2,000,000
Other Grants and Subsidies	R 0	0		20,828	0	-20,828	0%	81,786	0
Interest earned - external investment	,	250,000	·	46,107	75,000	,	39%	192,094	250,000
Other revenue	R 451,956	75,000	40,000.00	21,167	40,000	18,833	100%	1,483,942	40,000
Adjustments to Biological Assets	R 5,716,732	2,150,000	2,150,000.00	4,000	2,150,000	2,146,000	0%	72,800	2,150,000
Gains on disposal of PPE	R 1,203,559	40,000	40,000.00	0	40,000	40,000	0%	294,748	40,000
Total Revenue	68,626,446	85,619,565	82,697,867.29	17,420,356	20,727,470	3,307,114	16%	64,847,446	82,697,867
Expenditure By Type									
Employee related costs	44,339,701	42,771,483	43,209,237	9,509,732	10,485,900	976,168	9%	41,950,425	43,209,237
Board of Directors related costs	840,769	1,188,305	1,319,890	499,703	501,738	2,035	0%	1,027,330	1,319,890
Depreciation & asset impairment	5,265,370	3,756,922	3,756,922	1,137,878	939,228	-198,650	-21%	4,336,922	3,756,922
Finance charges	110,166	50,312	50,312	2,561	12,578	10,017	80%	84,616	50,312
Repairs and Maintenance	56,533	151,250	162,315	44,132	43,347	-785	-2%	113,791	162,315
Operational costs	32,511,017	34,445,153	31,327,426	3,825,955	6,427,240	2,601,285	40%	22,694,021	31,327,426
Losses - biological assets	460,180	100,000	80,000	92,193	0	-92,193	0%	378,409	80,000
Total Expenditure	83,583,736	82,463,426	79,906,102	15,112,154	18,410,030	3,297,877	18%	70,585,514	79,906,102
Profit before tax/surplus for the year	-14,957,290	3,156,139	2,791,766	2,308,202	2,317,439	9,237	0	-5,738,068	2,791,766

OVERALL SUMMARY OF THE FINANCIAL REPORT IS PRESENTED AS FOLLOWS									
DESCRIPTION		_	Adjustment Budget	Q4 Actual	Q4 Budget	Q4 March 23		Year to Date Actual	Year to Date Budget
	R	R		R	R	R	R		
Total Revenue	68,626,446	85,619,565	82,697,867	17,420,356	20,727,470	3,307,114	16%	64,847,446	82,697,867.29
Total Operational Expenditure	83,583,736	82,463,426	79,906,102	15,112,154	18,410,030	3,297,877	18%	70,585,514	79,906,102
Total Capital expenditure	126,114	2,671,200.00	2,305,506	749,634	800,000	9,237	1%	1,306,614	2,305,506

2.1.2. Revenue Analysis

- a) For the quarter ending June 2023 the entity projected to generate revenue amounting to R20,7 Million but actual revenue amounted to R17,4 Million resulting in a negative variance of R3,3 Million.
- b) Abattoir has under achieved it's target by 11%. The emergence of the new competitor called for the intensive marketing of the Abattoir and product differentiation in order to stabilize the Abattoir revenue.
- c) Adam Kok has under achieved it's target by 32% in this quarter. This is attributed to unfavourable market prices than planned.

d) Kei Fresh Produce Market:

The Market Agent managed to sell only potato seeds in April 2023. In May and June 2023, the Market Agent did not operate at all.

Market management is waiting for the Market Agent based in Joburg to arrive onsite as per the arrangement. Secondly, regarding Local Market Agent, funding applications have been submitted to various funders and awaiting responses. KSD recently switched off power again.

- e) ORTDM Operational Grant: The grant is collected as planned.
- f) Consultancy fees were not realised as planned mainly from ORTDM projects.
- g) Other Grants Received: This is a SETA grant.
- h) Interest Received: 6m owed by ORTDM was expected to be collected, but not. This has resulted in underachievement of this target.
- i) Other Income: 6,1m is recoverable from ORTDM. The 1,4m received is in relation to the current year salaries paid to the discontinued Water Services Function.
- j) Adjustments to biological assets: the valuation of biological assets has been done and calculations are being performed to determine the fair value adjustment.

The table below shows a comparison of main own revenue generated by source with the same period in the previous financial year:-

	Description	Q4 revenue in	Q4 revenue in
		2022/23	2021/22
a)	Meat sales	2,645,318	2,909,966
b)	Livestock sales by Adam Kok Farms	1,458,175	878,600
c)	Livestock supplied to Umzikantu	2,000,602	944,067
d)	Crop sales	133,197	121,757
e)	KFPM Commission	2,682	19,706

2.1.3. Operational Expenditure Analysis

For the fourth quarter the entity projected to spend R 18,4 Million on operations. Actual spending amounted to R 15,1 Million resulting in a positive variance of R 3,2 Million.

- a) Employee related costs: The positive variance is caused by vacant positions not yet filled.
- b) Board of Directors and related costs: had insignificant variance.
- c) Depreciation: the actual amount exceeded the budgeted amount. The variance will be funded from savings from other expenditure items.
- d) Finance charges and repairs and maintenance: The variance in finance charges is caused by discontinued Water Services Function vehicles being by other departments and escalations in interest rates. Repairs were not rapid as anticipated.
- e) Operational Costs: we have spent less than anticipated with a positive variance of 26%. This is due to expenditure like livestock purchases that were not sourced as anticipated. For this quarter livestock were sourced from the Farms.
- f) Livestock losses (deaths): These are mainly caused by dams that are silted, cow get stuck and die. Red Water is also another cause of these deaths.

f)(1) List of animal deaths

No	Tag No.	Breed/gender	Breed/gender	Amount
1	52704	FEMALE	SIMBRA	17,500.00
2	16448	FEMALE	BONSMARA	17,500.00
3	4048	HEIFER	BONSMARA	17,200.00
4	23984	FEMALE	BRAHMAN CROSS	16,800.00
5	4611	Beef master	Heifer	16,500.00
6	73812	JERSEY	COW	16,300.00
7	17981	FEMALE	BONSMARA	16,200.00
8	24526	HEIFER	CROSS	30,000.00
9	18040	FEMALE	BROWNSWISS	16,200.00
10	8500	Beef master	Heifer	16,000.00
11	76026	FEMALE	HEREFORDANGASCROSS	15,000.00
12	24228	FEMALE	BONSMARA	14,000.00
13	24312	Cow	CROSS BREED	13,000.00
14	396	Beef master	Heifer	11,000.00
15	304	Beef master	Heifer	11,000.00
16	397	Beef master	Heifer	10,000.00
17	461	Beef master	CS	11,000.00
18	655	Beef master	Heifer	10,000.00
19	594	Beef master	Heifer	10,000.00
20	349	Beefmaster	Heifer	10,000.00
21	362	Beef master	Heifer	8,000.00
22	1164	Heifer	Beef master	6,000.00
23	4017	HEIFER	CROSS FREEZELAND	6,000.00
24	1064	BEEFMASTER	HEIFER	5,300.00
25	967	STEER	BEEFMASTER	5,000.00
26	1169	Heifer	Beef master	5,000.00
27	583	Steer	Beef master	5,000.00
28	590	Steer	Beef master	5,000.00
29	530	BEEFMASTER	STEER	5,000.00
30	1195	BEEFMASTER	HEIFER	15,900.00
31	0927	Beef Master	Heifer	4,700.00
32	994	HEIFER	BEEFMASTER	5,000.00
33		FEMALE	COW	6,950.00
	Total			378,049.00

2.1.4. Capital Expenditure

For the fourth quarter the entity projected to spend R 0,8m on capital expenditure. The actual expenditure amounted to R0,7m. The construction of the Meat Market is little bit behind schedule but the progress is significant and close to finality.

3. Financial performance per profit centre

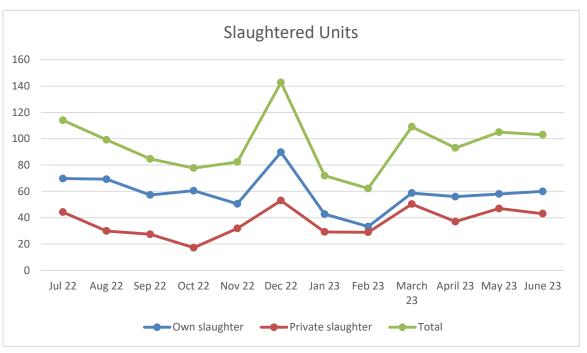
3.1.1. Umzikantu Abattoir

Abattoir is showing year to year improvement in revenue generation.

	First Quarter Ending 30 September 2022	Second Quarter Ending 31 December 2022	Third Quarter Ending 31 March 2023	Fourth Quarter Ending 30 June 2023	Total
Sales	3,071,072	3,134,479	2,157,592	2,645,318	11,008,461
Cost of sales	2,666,811	2,684,730	1,886,546	2,082,808	9,320,895
Opening stock	151,208	219,380	150,053	165,400	151,208
Purchases	2,734,983	2,615,403	1,901,893	1,999,703	9,251,982
Closing stock	(219,380)	(150,053)	(165,400)	(82,295)	-82,295
Gross profit	404,261	449,749	271,046	562,510	1,687,566
GP%	13%	14%	13%	21,2%	15%
Other Direct Production costs	241,945	304,095.78	327,155	316,491	1,189,688
Meat Inspection	32,248	48,372.00	50,791	50,783	182,194
Repairs	26,237	53,692.30	44,565	61,261	185,755
Fuel	91,782	146,351.74	125,308	114,078	477,520
Packaging	26,552	-	53,104	29,400	109,056
Hygiene	10,372	9,499.49	10,804	20,071	50,746
Depreciation	48,114	41,864.25	37,570	37,304	164,852

Wages	6,640	4,316.00	5,014	3,594	19,564
Gross profit after other direct costs	162,316	447,594	(56,109)	246,019	497,878
Indirect costs	(748,716)	(1,157,999)	(1,233,452)	1,063,732	-2,076,435
Salaries	548,787	827,112.54	870,531	892,241	3,138,672
Co-ordination fees	10,871	19,044.68	15,825	22,226	67,967
Security	73,913	73,913.04	123,252	110,269	381,347
Stationery	26,001	12,159.99	795	6,044	45,000
Municipal services	56,781	193,406.26	190,685	0	440,872
Depreciation	32,363	32,363	32,363	32,952	130,041
Profit/(Loss)	(586,400)	(710,405)	(1,289,561)	(817,713)	-3,404,079

The total number of units slaughtered during the period from 01 July to June 2023 is 1,144 made up of 705,75 units for abattoir sales (own slaughter) and 439,01 units for private slaughter. The diagram below depicts a fluctuation in the number of slaughtered units from month to month.



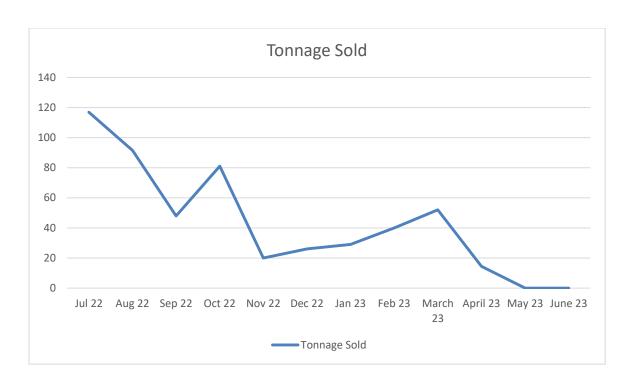
The table below illustrates the number of slaughter units from month to month.

3.1.2. Adam Kok Farms

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
	Ending 30	Ending 31	Ending 31	Ending 30 June
	September 2022	December 2022	March 2023	2023
Sales	1,111,111	491,990	1,943,580	1,591,372
Sales of Farm Products	1,105,943	9,468	225,000	1,458,175
- Animals				
Sales of Farm Products	5,168	3,040	240,408	133,197
- Crops				
Livestock supplied to				
Umzikantu	0	479,482	1,478,172	0
Expenditure	2,104,800	2,203,292	2,191,530	2,027,913
Employee related costs	1,259,371	1,255,216	1,371,694	1,489,649
Personnel and labour	0	0	29,867	24,671
Operational costs	845,428	741,175	789,969	513,593
Profit/(Loss)	(993,689)	(1,711,302)	(247,950)	(436,541)

3.1.3.Kei Fresh Produce Market

During the first quarter the market sold a total of 256 tons, 127 tons in the second in the second quarter, 121 tons in the third quarter, 14,4 tons in the fourth quarter. These are the drivers of commission revenue.



	First Quarter Ending 30 September 22	Second Quarter Ending 31 December 2022	Third Quarter Ending 31 March 2023	Fourth Quarter Ending 30 June 2023
Revenue				
Commission	45,223	12,487	14,907	2,682
Rentals and hire of equipment	62,624	63,643	55,692	57,409
Total revenue	107,847	76,130	70,599	60,091
Expenditure	1,248,632	1,376,938	1,218,361	1,181,791
Employee related costs	944,063	945,250	821,685	763,535
Personnel and Labour	0	0	-	
Operational costs	147,867	264,395	218,010.11	262,086
Depreciation	168,238	167,293	178,666.41	156,169
Total expenditure	1,248,632	1,376,938	1,218,361	
(Deficit)	(1,151,023)	(1,300,808)	(1,147,762)	(1,121,700)

3.1.4. Water Services

	First Quarter Ending 30 September 2022	Second Quarter Ending 31 December 2022	Third Quarter Ending 31 March 2023	Fourth Quarter Ending 30 June 2023
Revenue				
Other income: refund for employee costs expenditure	0	0	1,462,827	0
Total Revenue	0	0	1,462,827	0
Expenditure	1,563,428	887,139	417,276	192,396
Employee related costs	1,453,428	887,139	417,276	192,396
Operational costs	110,003	0	0	
Repairs and maintenance	0	0	0	
Deficit	(1,563,428)	(887,139)	1,045,551	(192,396)

4. STATEMENT OF FINANCIAL POSITION

NTINGA O. R. TAMBO DEVELOPMENT AGENCY SOC LTD

(A MUNICIPAL ENTITY OF THE O. R. TAMBO DISTRICT MUNICIPALITY : REGISTRATION NUMBER: 2016/272582/30)

STATEMENT OF FINANCIAL F	POSITION	AS AT 30 JUNE 2023		
	Notes	30 JUNE 2023	2022	
		R	R	
		(Actual)	(Actual)	
ASSETS				
Current Assets		6,956,225	9,510,531	
Cash and Cash Equivalents	2	3,710,513	4,926,922	
Receivables from exchange transactions	3	1,738,589	108,886	
Inventory	4	1,247,715	4,215,314	
Receivables from non-exchange transactions	5	259,408	259,409	
Non-Current Assets		62,074,832	66,034,418	
Property, Plant and Equipment	7	48,027,143	50,963,836	
Intangible Assets	8	126,745	220,360	
Biological Assets	9	13,920,945	14,567,854	
Non-current assets held for sale	10	-	282,369	
Total Assets		69,031,057	75,544,950	
NET ASSETS AND LIABILITIES				
Current Liabilities		28,037,317	28,782,331	
Payables from exchange transactions	11	5,405,345	6,915,035	
Payables from non-exchange transactions	12	446,974	446,974	
Unspent Conditional Government Grants and Receipts	13	2,561,450	2,189,401	
Current Employee benefits	14	5,661,468	5,661,468	
Current portion of long - term liabilities	16	(0)	67,281	
Taxes	6	13,962,080	13,502,173	
Non - Current Liabilities		-	(1)	
Long - term liabilities	16	-	(1)	
TOTAL LIABILITIES		28,037,317	28,782,330	
NET ASSETS		40,993,740	46,762,620	
Accumulated Surplus		41,024,550	46,762,618	
TOTAL NET ASSETS		69,031,057	75,544,950	

5. INVESTMENTS

Q4 Interest received	Bank balance Investments at 30/06/23	Bank balance Current Accounts at 30/06/23	Total Bank Balances at 30/06/23	
46,107	2,555,055	1,756,459	4,311,515	

Receivables grossed up by R6,8m owed by ORTDM, the current ratio would be reasonable.

6. CONSULTATION

Management made inputs in preparing this report.

7. ORGANISATIONAL AND PERSONNEL IMPLICATIONS

There are no organisational or personnel implications.

8. REPRESENTATIVITY

This does not apply in this regard.

9. CONSTITUTIONAL AND LEGAL IMPLICATIONS

This report is in compliance with section 87(11) of the Municipal Finance Management Act (Act No. 56 of 2003) and any other relevant Regulations and policies.

10. FINANCIAL IMPLICATIONS

This report has no financial implications.

11. RECOMMENDATIONS

It is therefore recommended that the:

Committee notes in terms of MFMA section 87, Ntinga's 2022/23 Fourth Quarter report for the period ending 30 June 2023.