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## **TERMS OF REFERENCE**

### **CALL FOR EXPRESSION OF INTEREST – STRATEGIC PARTNERSHIPS**

Bidders are advised to follow this format in response to this EOI.

#### 1. BACKGROUND

- 1.1. Ntinga O.R. Tambo Development Agency is a State Owned Company 100% owned by the O.R. Tambo District Municipality;
- 1.2. The Mandate of the Ntinga OR Tambo Development Agency include amongst others the following:
  - 1.2.1.Integrated Development Planning;
  - 1.2.2.Potable Water Supply Systems;
  - 1.2.3. Domestic and Industrial Waste-water and Sewage Disposal Systems:
  - 1.2.4. Fresh Produce Markets, Abattoirs and Adam Kok farms;
  - 1.2.5.Local Tourism Promotion;
  - 1.2.6. Municipal Public Works;
  - 1.2.7. Taxes, Levies and Duties; and
  - 1.2.8. Discretionary Initiatives.
- 1.3. To this end, Ntinga is seeking Strategic Partners to assist in the execution of its mandate. The scope of Strategic partners will include amongst others the following:
  - 1.3.1. Dairy related operations, processing, sale and distribution of dairy products;
  - 1.3.2. Farm operations such as orchard, crop production, animal feedlots etc.;
  - 1.3.3.Fresh produce operations;
  - 1.3.4. Abattoir operations;

## 1.3.5.Meat market;

1.4. Interested parties shall submit their responses in accordance with the response format specified below (each schedule must be clearly marked).

### 2. COVER PAGE

- 2.1.1. The cover page must clearly indicate the interested party(ies) name and country of incorporation, Company registration Number as well as the Income tax numbers. This page must also indicate the category under which the interested party wants to collaborate with Ntinga, e.g. Interested parties should separate proposals according to the following categories:
- 2.1.2. Dairy related operations, processing, sale and distribution of dairy products;
- 2.1.3. Farm operations such as orchard, crop production, animal feedlots etc.;
- 2.1.4. Fresh produce operations;
- 2.1.5. Abattoir operations;
- 2.1.6. Meat market:

## 3. SCHEDULE 1

- 3.1.1. The following information must be included under Schedule 1:
- 3.1.2.Executive summary (clearly indicating the interested party(ies) group structure, a brief summary of why the party(ies) is/are best placed to be a partner of Ntinga OR Tambo Development Agency.
- 3.1.3.General details including company name, registration number, physical and postal address, contact person(s) and contact number(s).
- 3.1.4.Details of management of the interested party(ies), especially those who will be active in the implementation of the strategic partnership, including each person's resume.
- 3.1.5.An organogram or group structure providing a detailed breakdown of the composition of the economic and beneficial ownership of the business including the BBBEE status of all parties referred thereto.

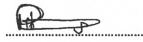
3.1.6.Detailed information on the shareholders/beneficiaries of the business (including names and detail of shareholders who own more than 10% of the share capital directly or indirectly).

### 4. SCHEDULE 2

- 4.1.1. The following information must be included under Schedule 2:
- 4.1.2. Valid tax clearance certificate(s).
- 4.1.3. Copies of company registration documents listing all members (in case of a CC) or recently certified copies of all share certificates (in case of a company).
- 4.1.4.If applicable, BBBEE certificate either/or an sworn affidavit or a BBBEE verified by SANAS accredited verification agency.
- 4.1.5.Latest annual financial statements.
- 4.1.6.Identify any issues relating to your business and its stakeholders, which may present, or may be perceived to present, reputational risk/ issues and/or a conflict of interest with Ntinga OR Tambo Development Agency or its stakeholders and Shareholder. If any exist, please indicate how that conflict will be managed.

#### 5. CONDITIONS

- 5.1.1.Ntinga OR Tambo Development Agency reserves the right to collaborate with a purely empowerment company or on condition that a joint venture with an empowerment company is formed.
- 5.1.2.Ntinga OR Tambo Development Agency reserves the right to negotiate with one or more interested parties at any time and to enter into agreement/s relating to Ntinga OR Tambo Development Agency without prior notice to any other interested party responding to the Expression of Interest ("EOI") and without liability to any such interested parties.
- 5.1.3. Ntinga OR Tambo Development Agency also reserves the right, without advance notice, to change the procedure for responding to the EOI or to terminate the process or any negotiations related thereto at any time prior to the entry into of any related binding agreements.



P Pongwana

Chief Executive Officer